## **Evaluation Criteria**

## **Category A**

Table 1 : Evaluation criteria for Organizations, Institutes, Universities, Colleges, Societies, Firms and Companies

| S.No | Criteria                               | Benchmark                      | Marks |
|------|--|--------------------------------|-------|
| 1    | Total cumulative Work Order Value in   | More than 10 crore             | 25    |
|      | the last 3 years                       | Between 5 to 10 crore          | 20    |
|      |  | Between 1 to 5 crore           | 10    |
| 2    | Client profile                         | Organizations with turnover of | 20    |
|      |  | more than 10000 crore          |       |
|      |  | Organizations with turnover    | 15    |
|      |  | between 5001 to 10000 crore    |       |
|      |  | Organizations with turnover    | 10    |
|      |  | between 1001 to 5000 crore     |       |
|      |  | Organizations with turnover    | 05    |
|      |  | between 100 to 1000 crore      |       |
| 3    | Participant coverage (man-days)        | More than 5000 man-days        | 25    |
|      |  | Between 3001 to 5000 man-days  | 20    |
|      |  | Between 500 to 3000 man-days   | 10    |
| 4    | Ranking /Accreditation/Quality         | NIRF (top 100)                 | 15    |
|      | Standards/certification                | AACSB (Association to Advance  | 10    |
|      |  | Collegiate Schools of          |       |
|      |  | Business)/NSDC empanelment     |       |
|      |  | ISO standard                   | 05    |
| 5    | Trainer profile (average experience in | More than 20 years             | 15    |
|      | years)                                 | Between 10 to 20 years         | 10    |
|      |  | Less than 10 years             | 05    |
|      |  | Maximum Marks                  | 100   |

## Category B

Table 2: Evaluation criteria for Individuals

| S.No | Criteria                               | Benchmark                      | Marks |
|------|--|--------------------------------|-------|
| 1    | Total cumulative Work Order/           | More than 10 lakhs             | 25    |
|      | Fees/Honorarium in the last 3 years    | Between 5 to 10 lakhs          | 20    |
|      |  | Less than 5 lakhs              | 10    |
| 2    | Client profile                         | Organizations with turnover of | 20    |
|      |  | more than 1000 crore           |       |
|      |  | Organizations with turnover    | 15    |
|      |  | between 501 to 1000 crore      |       |
|      |  | Organizations with turnover    | 10    |
|      |  | between 100 to 500 crore       |       |
|      |  | Organizations with turnover of | 05    |
|      |  | less Rs 100 crore              |       |
| 3    | Participant coverage (man-days)        | More than 500 man-days         | 25    |
|      |  | Between 200 to 500 man-days    | 20    |
|      |  | Less than 200 man-days         | 10    |
| 4    | Qualifications                         | Doctoral/Post Doctoral         | 15    |
|      |  | Post graduate                  | 10    |
|      |  | Graduate                       | 05    |
| 5    | Trainer profile (average experience in | More than 20 years             | 15    |
|      | years). Experience includes both       | Between 10 to 20 years         | 10    |
|      | industrial and academic.               | Less than 10 years             | 05    |
|      |  | Maximum Marks                  | 100   |